About Us

CHI Realty, Inc., a licensed Real Estate Broker and a member of the Multiple Listing Service (MLS), is a subsidiary of Community Housing Innovations, Inc. For two decades, CHI has been a Local Program Administrator for New York State down payment assistance funds, providing over $12 million in down payment assistance and free homebuyer counseling to thousands of first-time homebuyers. Five hundred homebuyers have purchased their first home in the last 15 years with grants from CHI. CHI Realty, Inc. will market your home to the thousands of ready homebuyers on our proprietary email list, as well as through the MLS. Only CHI Realty, Inc. has the Negotiated Auction™.

What is the Negotiated Auction™?

The Negotiated Auction™ provides the transparency and speed of an auction with the protections for both buyer and seller of a negotiated sale.

Unlike customary home auctions that require a 10 percent down payment, which is lost if the buyer does not close within 30 days, this format allows serious buyers the opportunity to purchase a home they really want at an auction, with a ten day period to decide. At a Negotiated Auction™:

* The Bidder gets to see an independent home inspection report by a licensed inspector before bidding

* A buyer gets 10 days to inspect the property prior to signing a sales contract

* The contract allows the winning bidder a mortgage contingency of 45 days

* If the winning bidder decides not to sign a contract or fails to get a mortgage commitment, the deposit is returned

A Proven Way to Sell Your Home in Just Two Weeks!

In a tough real estate market, it is crucial to get as many serious buyers as possible to look at your home. While an auction is proven to generate maximum interest, it has not been for the average buyer UNTIL NOW.
You do not have to sell.

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